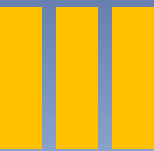




MOVING FORWARD TOGETHER

National and Regional Perspectives



Panelists:

- Willie Fobbs, Director of Multifamily Production
- Peggy Lawrence, Senior Production Specialist
- Mark Dominick, Southeast Regional Center Director
- Jonathan Mosley, Underwriting Branch Chief

Moderate:

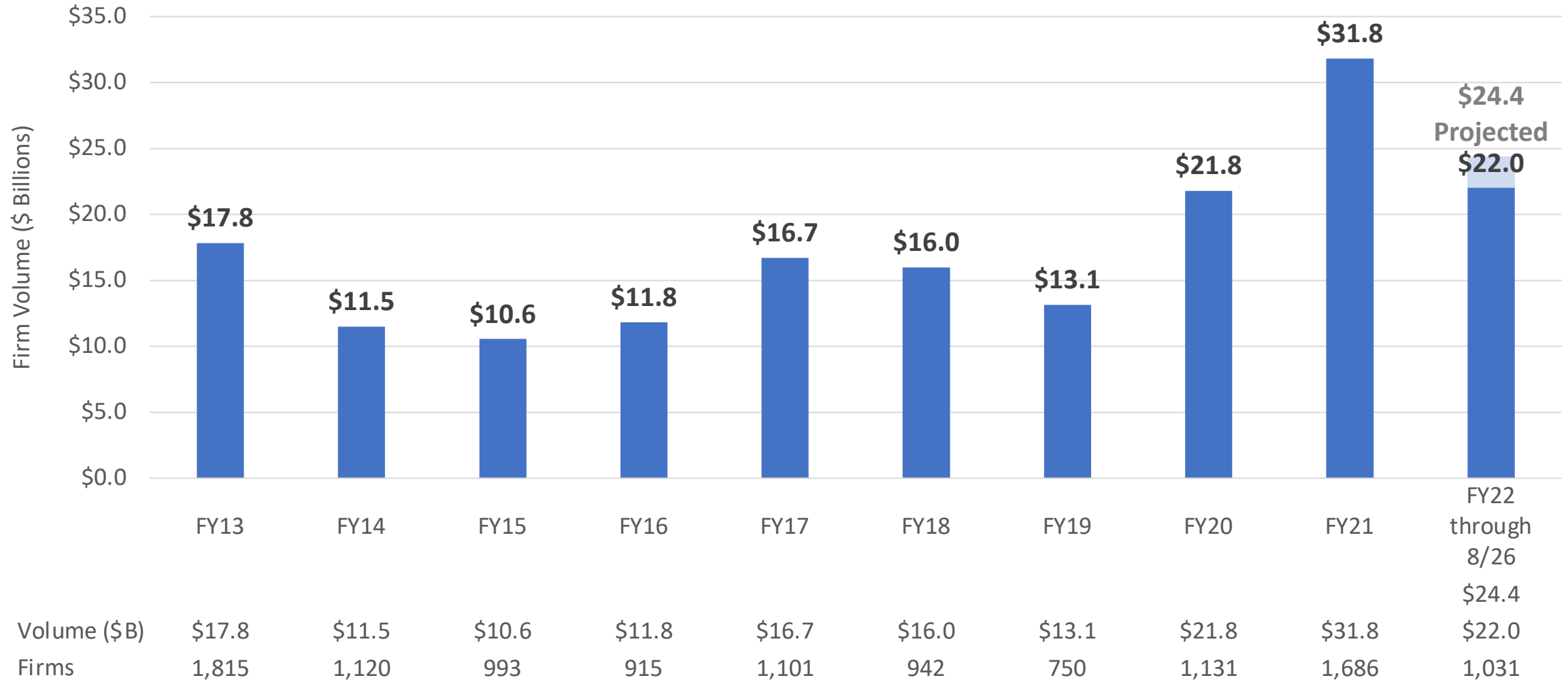
- Ken Buchanan, EVP & FHA Group Head, Walker & Dunlop

HUD National Perspective

- What does HUD see coming from a National Perspective?
- Predictions for volumes and type of business?
- Any remaining thoughts on the queues and when we fully return to normal processing?

Firm Commitment Volume, Staffing Challenges

FY13 to FYTD22



Notes: Includes Risk-Sharing; does not include Firm Reissuances; total staff number is for all MF offices (Production, OAMPO, Recap, PSMO, & PAO)

Application Queue Update



Queue implemented in Oct 2020, peaked in spring 2021 (2020 MAP Guide effective date)

239 applications currently in-processing:
204 by HUD (full internal capacity) + 35 by contractor (NuvoSum)

91 applications currently in the queue
(in 3 Regions)

HUD National Perspective

- How to address HUD staff training needs going forward?
- How can technology be more fully integrated and used to gain processing efficiencies?
- How can HUD continue to shorten processing times?

Southeast Region Perspective

- Conference takeaways.
- Southeast staffing plans.
- Commitment to quality across the board, Lender and HUD.
- How is the Southeast region utilizing technology?
- What are opportunities for Lenders and Third Parties to do a better job?

Q&A