

OFFICE OF HOUSING

HQ Update: Multifamily Production

OFFICE OF MULTIFAMILY HOUSING PROGRAMS

SMAC Annual Conference - August 31, 2022

Ethan Handelman, Deputy Assistant Secretary for Multifamily Housing Programs Willie Fobbs III, Director, Office of Multifamily Production

HQ Leadership & Staff Updates

Director: Willie Fobbs III
+ 1 Program Assistant

Acting Deputy Director:
Zachary Skochko

Technical Support Division

Director: David Wilderman

7 team members

MAP Guide policy, technical support, CNA e-Tool, & more

Program Administration Division

Director: Scott Greuel

6 team members

Systems/data, contracting, Risk-Sharing/FFB, & more

Recent HQ staff hires:

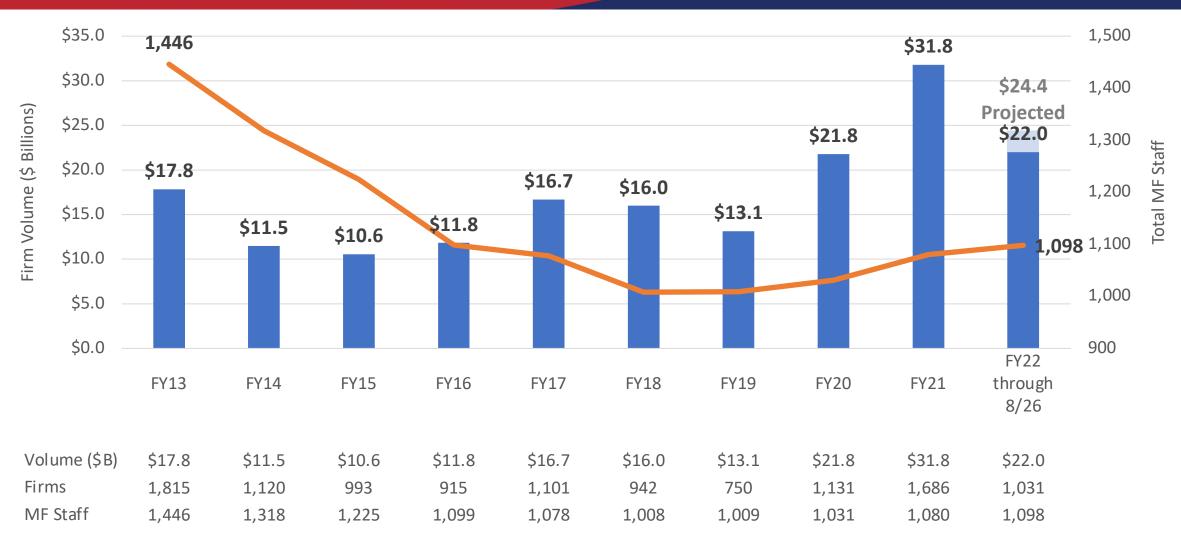
Tech Support Division

- Peggy Lawrence
- Jacob Russell
- Larry Fergison
- Kathy Brewer

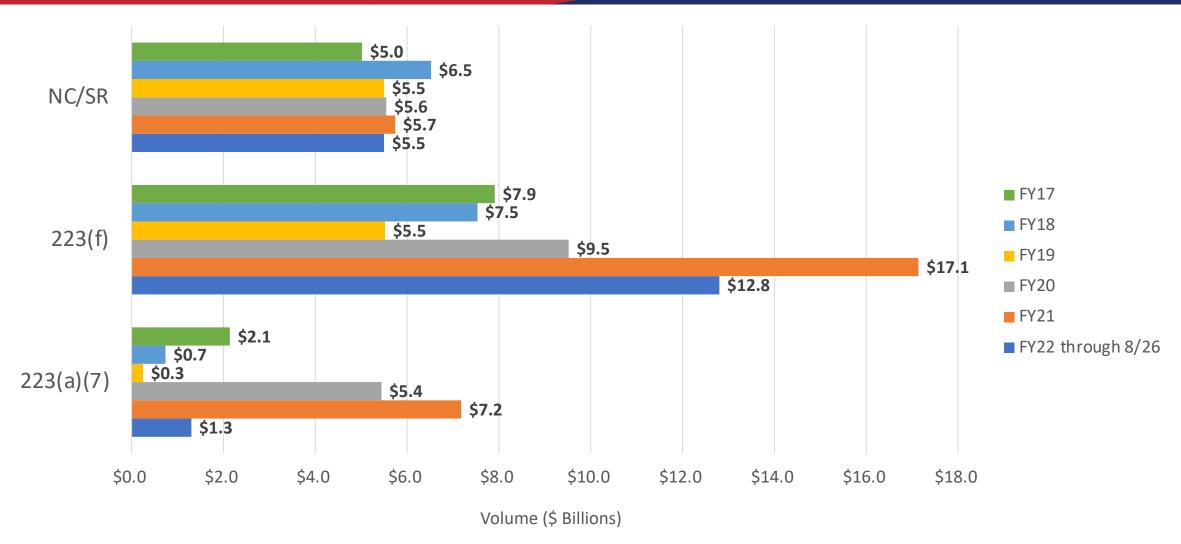
Program Admin Division

- Yolanda Stowers
- Juan Enrique Seneca

Firm Commitment Volume, Staffing Challenges FY13 to FYTD22



Firm Commitment Volume by Program FY17 to FYTD22



Application Queue Update



Queue implemented in Oct 2020, peaked in spring 2021 (2020 MAP Guide effective date)

239 applications currently in-processing: 204 by HUD (full internal capacity) + 35 by contractor (NuvoSum)

91 applications currently in the queue (in 3 Regions)

Underwriting/Closing Support Services Contract Update

- 12-month contract awarded to NuvoSum in Dec 2021; provides loan underwriting and/or closing support services through Dec 2022: up to 300 223(f)s + 200 223(a)(7)s
- 159 applications (primarily 223(f)s) assigned to NuvoSum since Jan 2022 (4 of 5 MF Regions have utilized); 119 firm commitments have been issued so far, and 26 loans have closed utilizing NuvoSum's closing support services
- HUD staff must complete ENV review/HEROS and other specific tasks for all applications assigned to contractor
- Competitive 5-year contract procurement is underway; goal is for long-term contract to be awarded when current 12-month contract expires in Dec 2022

NEW: Revisions to Loan Committee Review Thresholds

Previous Thresholds (2017)

	Market-Rate NC/SR
Less than \$5M	Signature
\$5M to < \$45M	RLC
\$45M or greater	NLC
	Affordable NC/SR and 223(f)
Less than \$20M	Signature
\$20M to < \$50M	RLC
\$50M or greater	NLC
	223(a)(7)
Less than \$75M	Signature
\$75M or greater	NLC
Large Loan Threshold	\$75M or greater

NEW Thresholds (Effective 8/29/2022)

	NC/SR
Less than \$25M	Signature
\$25M to < \$55M	RLC
\$55M or greater	NLC
	223(f)
Less than \$35M	Signature
\$35M to < \$60M	RLC
\$60M or greater	NLC
	223(a)(7)
Less than \$75M	Signature
\$75M or greater	NLC
Large Loan Threshold	\$75M or greater