

SMAC 2023 Annual Conference
Marriott Resort Hilton Head
Tuesday, August 29, 2023

7:15 AM - 8:30 AM Conference Breakfast

9:00 AM - 12:00 PM Registration

1:00 PM - 1:45 PM Asset Management Roundtable

Moderator: Susan Hall, CEO - Highland Commercial Mortgage

Panelists: Mark Dominick, SE Regional Director - HUD

Yvonne Coffman, Account Executive Branch Chief - HUD

1:45 PM - 2:45 PM Construction Loan / NCR Draws: Capital Stacks and General Processing

Moderator: Leslie Schultze, Senior Director - JLL Real Estate Capital, LLC

Panelists: Kendall Allen, Underwriting Branch Chief - HUD

Charles Green, Executive Vice President - Highland Commercial Mortgage

Lisa Smith, Managing Director - CBRE

2:45 PM - 3:00 PM Break

3:00 PM - 4:00 PM Construction Administration - Issues During Construction

Moderator: Rene Coronado, AVP-FHA Construction - Berkadia

Panelists: Carla Burnett, Construction Analyst - HUD

Jason Hare, Technical Specialist Branch Chief - HUD

4:00 PM - 5:00 PM Final Endorsement and Mortgage Increases

Moderator: Roy Williams, FHA Chief Underwriter - Wells Fargo

Panelists: Erin Reis, Attorney-Advisor - HUD

Barbara Williams, Underwriting Branch Chief - HUD

Keisha Burnette, Closing Coordinator - HUD

La Fonte Nesbitt, Kantor Taylor

**SMAC 2023 Annual Conference
Marriott Resort Hilton Head
Wednesday, August 30, 2023**

7:15 AM - 8:30 AM Conference Breakfast

9:00 AM - 9:15 AM Welcome and Opening Remarks

SMAC President: Jennifer Massey, President - Southeast Mortgagee Advisory Council

9:15 AM - 10:30 AM Headquarters Update

Moderator: Jennifer Massey, Chief Operations Officer - Highland Commercial Mortgage

Panelists: Willie Fobbs, Director of Production - HUD HQ

Peggy Lawrence, Acting Deputy Production Director - HUD HQ

Scott Greuel, Senior Advisor - HUD HQ

10:30 AM - 10:45 AM Break

10:45 AM - 12:00 PM State of the Hub - Region IV Update

Moderator: Angela Folkers, Berkadia

Panelists: Mark Dominick, SE Regional Director - HUD

Jonathan Mosley, SE Production Division Director - HUD

12:00 PM - 1:30 PM Lunch and Listen

Update from The Hill

Moderator: Chip Moore, President - Highland Commercial Mortgage

Panelists: David Horne

1:30 PM - 2:30 PM Waivers

Moderator: Leslie Duchene, Managing Director - M&T Realty Capital Corporation

Panelists: Patrick Reardon, Partner - Vorys

Susan Campbell, Shareholder, Blanco Tackabery

Jonathan Mosley, SE Production Division Director - HUD

Barbara Williams, HUD Underwriting Branch Chief - HUD

Erin Reis, Attorney-Advisor - HUD OGC

2:30 PM - 2:45 PM Break

2:45 PM - 3:45 PM Affordable Housing Panel

Moderator: Sheri Davis, SVP | Originations - Highland Commercial Mortgage

Panelist: Kathy Brewer, Production Specialist - HUD HQ

Kendall Allen, Underwriting Branch Chief - HUD

Erin Reis, Attorney-Advisor - HUD OGC

Bruce Minchey, SVP | FHA Chief Underwriter - Colliers

Jonathan Peyton, Esq., Tiber Hudson

Breakout Sessions

3:45 PM - 5:00 PM Chief Underwriters Roundtable

Moderator: Ken Buchanan, Walker & Dunlop

HUD HQ and Regional Management

By Invitation Only

3:45 PM - 5:00 PM Third Parties Roundtable

Moderator: Andy Nicoll, Director of FHA Production - Lument

Panelists: Jason Hare, Technical Specialist Branch Chief - HUD

Mark Malec, Technical Specialist Branch Chief - HUD

Jesse Pasco, EBI Consulting

3:45 PM - 5:00 PM Emerging Professionals Roundtable

Moderator: Abby Drummond, Highland Commercial Mortgage

Panelists: Kendall Allen, Underwriting Branch Chief - HUD

Jennifer Berger, Highland Commercial Mortgage

SMAC 2023 Annual Conference
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Thursday, August 31, 2023

7:15 AM - 8:30 AM Conference Breakfast

9:00 AM - 10:00 AM Green and Resilient Retrofit Program "GRRP"

Moderator: Amy Long, Deputy Chief UW - JLL Real Estate Capital, LLC

Panelists: Greg Adams, Review Appraiser - HUD

Mark Malec, Technical Specialist Branch Chief - HUD

Jason Hare, Technical Specialist Branch Chief - HUD

Jeb Bonnett, Senior Vice President - AEI

Steven Evanko, Managing Director of Energy and Sustainability - D3G

10:00 AM - 10:15 AM Break

10:15 AM - 11:15 AM Valuation Update - Inside Knowledge and Hot Markets

Moderator: Ann Cone, CBRE

Panelists: Stephen Crane, Review Appraiser - HUD

Greg Adams, Review Appraiser - HUD

Nelson Pratt, Colliers Valuation

Quintin Kauchick, Value Tech

11:15 AM - 12:00 PM Asset Management - 10yr PCNA / Green MIP

Moderator: Charles Green, Highland Commercial Mortgage

Panelists: Mark Dominick, SE Regional Director - HUD

Bhavna Patel, Account Executive Branch Chief - HUD

Steven Evanko, Managing Director of Energy and Sustainability - D3G

Gavin Wilkes - Account Manager - D3G

12:00 PM - 12:30 PM Debriefing and Closing Remarks

Moderator: Jennifer Massey, President - Southeast Mortgagee Advisory Council

Panelists: Mark Dominick, SE Regional Director - HUD

Jonathan Mosley, SE Production Division Director - HUD